Schnellladen, sicher abrechnen: So bringen Aussteller die E-Mobilität ins Rollen

Im Interview
Andreas Schell, CEO von Rolls-Royce Power Systems

Pro und Kontra
Diesel-Urteil als Durchbruch für die Verkehrswende?

Kommune Energiegenossenschaften investieren in Straßenbeleuchtung

Quartier-versorgung
Klimaschutz vor Ort

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Hannover Messe
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TARGET READERSHIP
Decision-makers from energy supply companies and municipal utility companies, industry, local authorities, the property market, investors
Energy experts (technology, procurement, IT)

TOPICS
Intelligent energy production, energy supply and energy distribution
Branch transformation and digitisation
Energy efficiency and energy management
E-mobility and infrastructure
As a leading, independent energy magazine, energiespektrum has for the last 34 years been providing well-founded information to DECISION-MAKERS FROM THE ENERGY SECTOR, INDUSTRY, LOCAL, AUTHORITIES, INVESTORS AND REAL ESTATE PROJECT PLANNERS.

The unmistakeable modern design meets the challenge of providing the reader with a pleasant read both through the periodical and news channels.

**TOPIC STRUCTURE**
The magazine is organized in a clear, recurring topic structure with the sections: People | Market | Management | Digital.

**MODERN MAGAZINE CONCEPT**
The aim of the magazine concept is to provide a trustworthy guide in a complex world to facilitate decision-making with an eye to profit and the future. Thematic dossiers, background reports, trend stories and much more.

**CHECK LISTS, CONCISE KNOWLEDGE, COMMENT, PLUS&MINUS ETC.**
offer a quick concise view of the essentials. energiespektrum combines in-depth reporting with entertaining, pleasurable reading. The people in the sector make the decisions on the energy world of tomorrow. Therefore, the magazine focuses on them with formats such as

**3 QUESTIONS TO, PROS & CONS, WELL DONE, 1 ANSWER PLEASE**

**CROSS-MEDIA, SOCIAL MEDIA AND SERVICES**
The concept has been expanded with the modern website, www.energiespektrum.de, the weekly newsletter, the monthly public utility newsletter and special topic-based newsletters on energy storage, CHP, the property market, finance and much more. Our popular news channels, Twitter and Xing also keep you updated on a daily basis.

New content marketing formats can be found from page 11 onwards.
As the world of information becomes ever more digital, networked and disruptive, the more important reliable content becomes for coping in this unpredictable world.

Business objectives such as acquiring and retaining customers, improving brand name recognition, reaching new target groups and gaining ground in the market place remain the hallmarks of sustainable business success.

Rely on our expertise, in order to exploit profitable cross-media strategies.

We deal you trumps every time for your perfect marketing mix and total customer satisfaction.
WEB-ADDRESS
www.energiespektrum.de

PROFILE IN BRIEF
In addition to news and facts from the industry offers www.energiespektrum.de premium content from the areas of market, management, people and digital. The user has access to current news and networked topics and to the archive with the journalistic formats from the print magazine. The news channels XING and Twitter complement the online presence with value-added information.

TARGET GROUP
Professional and managerial staff in the energy sector, in the energy-related industries, in the local authorities and investors, architects and building planners.

PUBLISHER/CONTACT
Henrich Publikationen
Claudia Langlinderer
Head of Media Sales
Telefon: +49 8105 3853-32
claudia.langlinderer@verlag-henrich.de

ACCESS CONTROL
IVW

USAGE DATA
www.ivw.de

MORE DETAILS: www.henrich-mediacenter.de

TRAFFIC: www.ivw.de
TWITTER-FOLLOWER*: 3,310
XING-FOLLOWER*: 14,944

100% OF THE READERS LIKE THE WEBSITE VERY WELL TO GOOD**
81% APPEALS TO THE MODERN, USER-ORIENTED, STRUCTURED DESIGN**

** Reader poll 2019
* As of: July 2019
1. Data formats:
GIF, JPG max. 200 KB per file. HTML5 max. 5 MB per file.

The KB data quoted for each advertising format are maximum figures and are to be understood as total amount of all data which define the advertisement (including data to be reloaded, pictures etc.).

You will find the technical profile on our media center at www.henrich-mediacenter.de/fachportale/mediadaten.

2. Delivery address:
Please send the advertising material of your campaign via email to: dispo@verlag-henrich.de.

3. Delivery deadline:
At least 5 working days prior to the beginning of the campaign. This additional lead-time enables us to test the formats and ensure a safe conduction of the campaign. We are therefore not liable for any delays caused by belated delivery.

Please provide the following meta-information at the time of delivery:
- customer’s name
- booking period
- advertising format
- contact person for queries
- click URL
- alt text (optional)

Reporting:
All banner campaigns are conducted via the ad server system One by AOL. If desired, you receive an evaluation of the ad impressions and ad clicks.

4. Technical support:
Telephone: +49 810 538 53-84
online@verlag-henrich.de

Terms of payment and bank details:
The invoiced amount is payable net (without deduction) within 30 days of the invoice date. If payment is made within eight days, the publisher grants the customer a discount of 2%.
Postbank München, IBAN DE81 7001 0080 0915 0428 02, BIC PBNKDEFF
Tax no. 2645 223 73105, VAT ident no. DE 163 778 434
# Prices/Types of advertisement, Part 1

<table>
<thead>
<tr>
<th>Type of advertisement</th>
<th>Placement</th>
<th>Data volume</th>
<th>Format/size in pixels</th>
<th>Price in €/4 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Banner</td>
<td>below navigation/within content</td>
<td>up to 200 KB</td>
<td>468 x 60</td>
<td>1,040.00</td>
</tr>
<tr>
<td>Superbanner</td>
<td>outset area/within content</td>
<td>up to 200 KB</td>
<td>728 x 90</td>
<td>1,820.00</td>
</tr>
<tr>
<td>Wide Skyscraper</td>
<td>left or right</td>
<td>up to 200 KB</td>
<td>120/160 x 600</td>
<td>2,080.00</td>
</tr>
<tr>
<td>Half Skyscraper</td>
<td>left or right</td>
<td>up to 200 KB</td>
<td>120/160 x 300</td>
<td>1,360.00</td>
</tr>
<tr>
<td>Text Ad</td>
<td>homepage</td>
<td>up to 200 KB</td>
<td>1,500 characters + picture (1,000 x 563 px)</td>
<td>310.00/week</td>
</tr>
<tr>
<td>Video Ad</td>
<td>homepage</td>
<td>up to 200 KB</td>
<td>250 characters + video + teaser picture</td>
<td>410.00/week</td>
</tr>
</tbody>
</table>
## Prices/Types of Advertisement, Part 2

Valid from 1st October 2019

<table>
<thead>
<tr>
<th>Type of advertisement</th>
<th>Placement</th>
<th>Data volume</th>
<th>Format/size in pixels</th>
<th>Price in €/4 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medium Rectangle</td>
<td>within content</td>
<td>up to 200 KB</td>
<td>300 x 250</td>
<td>2,200.00</td>
</tr>
<tr>
<td>Vertical Rectangle</td>
<td>within content</td>
<td>up to 200 KB</td>
<td>300 x 400</td>
<td>2,280.00</td>
</tr>
<tr>
<td>Supreme Ad</td>
<td>Vertical Rectangle + two Medium Rectangle</td>
<td>up to 200 KB each</td>
<td>300 x 400 + 300 x 250 (twice)</td>
<td>4,480.00</td>
</tr>
<tr>
<td>Image Gallery</td>
<td>position 4 and 9</td>
<td>up to 200 KB</td>
<td>620 x 460</td>
<td>340.00/week</td>
</tr>
</tbody>
</table>
**Prices/Types of advertisement, Part 3**

<table>
<thead>
<tr>
<th>Type of advertisement</th>
<th>Placement</th>
<th>Data volume</th>
<th>Format/size in pixels</th>
<th>Price in €/4 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hockeystick</td>
<td>Superbanner/Wide Skyscraper right hand</td>
<td>up to 200 KB each</td>
<td>728 x 90 + 120/160 x 600</td>
<td>2,980.00</td>
</tr>
<tr>
<td>Skyline Ad</td>
<td>combination of Wide Skyscraper left and right + Billboard</td>
<td>up to 200 KB each</td>
<td>960 x 250 + 120/160 x 600 (twice)</td>
<td>4,060.00</td>
</tr>
<tr>
<td>Fireplace</td>
<td>Superbanner/Wide Skyscraper left and right</td>
<td>up to 200 KB each</td>
<td>1,040 x 90 + 120/160 x 600 (twice)</td>
<td>3,740.00</td>
</tr>
<tr>
<td>Storytelling Event</td>
<td>Fireplace + Billboard + two Superbanner</td>
<td>up to 200 KB each</td>
<td>1,040 x 90 + 120/160 x 600 (twice) + 960 x 250 + 728 x 90 (twice)</td>
<td>8,040.00</td>
</tr>
</tbody>
</table>
### Prices/Types of advertisement, Part 4

<table>
<thead>
<tr>
<th>Type of advertisement</th>
<th>Placement</th>
<th>Data volume</th>
<th>Format/size in pixels</th>
<th>Price in €/4 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Billboard</td>
<td>below navigation</td>
<td>up to 200 KB</td>
<td>960 x 250</td>
<td>2,260.00</td>
</tr>
<tr>
<td>Billboard expanding</td>
<td>below navigation</td>
<td>up to 200 KB</td>
<td>960 x 250 → 400 px</td>
<td>2,600.00</td>
</tr>
<tr>
<td>Wallpaper</td>
<td>Hockeystick with background colouration</td>
<td>up to 200 KB each</td>
<td>728 x 90 + 120/160 x 600</td>
<td>3,400.00</td>
</tr>
<tr>
<td>Slide Channel expanding</td>
<td>Hockeystick with expandable Wide Skyscraper</td>
<td>up to 200 KB each</td>
<td>728 x 90 + 120/160 → 400 x 600</td>
<td>3,720.00</td>
</tr>
</tbody>
</table>
## Prices/Types of advertisement, Part 5

<table>
<thead>
<tr>
<th>Type of advertisement</th>
<th>Placement</th>
<th>Data volume</th>
<th>Format/size in pixels</th>
<th>Price in €/4 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sidekick Ad expanding</td>
<td>Wide Skyscraper right hand, expanding rightwards</td>
<td>up to 200 KB</td>
<td>160 → 400/600</td>
<td>2,480.00</td>
</tr>
<tr>
<td>Tower Ad expanding</td>
<td>Wide Skyscraper right hand, expanding leftwards</td>
<td>up to 200 KB</td>
<td>160 → 400/600</td>
<td>2,480.00</td>
</tr>
<tr>
<td>Double Sitebar</td>
<td>left and right</td>
<td>up to 200 KB each</td>
<td>300 x 600</td>
<td>3,040.00</td>
</tr>
</tbody>
</table>

Valid from 1st October 2019
## Prices/Types of advertisement, Part 6

<table>
<thead>
<tr>
<th>Type of advertisement</th>
<th>Placement</th>
<th>Data volume</th>
<th>Format/size in pixels</th>
<th>Price in €/4 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Welcome Ad</td>
<td>centrally across the homepage</td>
<td>up to 200 KB</td>
<td>640 x 480</td>
<td>2,600.00</td>
</tr>
<tr>
<td>Banderole Ad</td>
<td>centrally across the homepage</td>
<td>up to 200 KB</td>
<td>1,000 x 250</td>
<td>2,400.00</td>
</tr>
<tr>
<td>Footer Layer</td>
<td>fixed at the bottom</td>
<td>up to 200 KB</td>
<td>1,000 x 100</td>
<td>2,140.00</td>
</tr>
</tbody>
</table>
Mobile Ads:

<table>
<thead>
<tr>
<th>Type of advertisement</th>
<th>Placement</th>
<th>Data volume</th>
<th>Format/size in pixels</th>
<th>Price in €/4 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mobile 6 : 1</strong></td>
<td>beneath header</td>
<td>up to 200 KB</td>
<td>e.g. 300 x 50</td>
<td>860.00</td>
</tr>
<tr>
<td><strong>Mobile 2 : 1</strong></td>
<td>within content</td>
<td>up to 200 KB</td>
<td>e.g. 300 x 150</td>
<td>990.00</td>
</tr>
</tbody>
</table>
Company portrait:

- Your company portrait in the data base of energiespektrum with all detailed company data, company logo and links to all news, articles, products and industry dates.

Your benefits:

- publication of 12 press releases, news or specialist articles
- publication of 5 product or image videos
- listing of 6 appointments or events
- preparation of a download: pdf-data/Whitepaper
  (no lead-generation)
- SEO-relevant activity by placing of backlinks

Portrait booking:
Call! Under +49 810 538 53-32 you will get an individual consultation through our energiespektrum team.

Life: 12 months
(can be booked at any time)

Price: 2,650.00 €

More information: www.energiespektrum.de/anbieter
Whitepaper – Lead generation by providing of specialist information

Present your company with a whitepaper as the competent solution provider and generate qualified business contacts.

Your benefits:
- generation of qualified contact
- emphasizes the professional competence of your company
- publication like a specialist information on the website
- integration into the editorial environment

Promotion package Basic:
- 4 times text-ad inside energiespektrum newsletter
- 2 times text-ad onto energiespektrum website

Promotion package Premium:
- 6 times text-ad inside energiespektrum newsletter
- 4 times text-ad onto energiespektrum website

Contact us for individual media packages and further details

<table>
<thead>
<tr>
<th>Package</th>
<th>Period</th>
<th>Price in €</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic</td>
<td>3 month</td>
<td>2,700.00</td>
</tr>
<tr>
<td>Premium</td>
<td>3 month</td>
<td>3,900.00</td>
</tr>
</tbody>
</table>
Topics-Landing-Page:

Our online editing system prepares the most important information on a topic such as smart metering on a landing page with its own headline on the home page, www.energiespektrum.de. We place your content for this topic prominently with an image (video) and text and link it to a microsite.

Your advantages:
– Your contents are located in a context edited for the topic.
– High credibility by virtue of the image transfer from energiespektrum.
– Prepared from technical papers which have appeared in energiespektrum.

Our services:
Publication of text and image on the themed landing page with the notice, „Further information sponsored by ...“

Link to your companys microsite which provides the following contents:
• up to 4 technical articles (each article max. 1,500 characters and one image in .jpg format)
• prepared from technical papers which have appeared in energiespektrum
• 1 x leader board (728 x 90px) and 1 x wide skyscraper (160 x 600px)
• integration of moving images, webinar, white paper with link to generate leads
• advertisement of our themed landing page via our weekly newsletter

Term: 3 months
Price: 2,500.00 € plus VAT
Deadlines and topics: by agreement

Tell us what topics are planned.
We promote your video

For the exclusive placement of your video on the start page, we also promote the video via the news channels of energiespektrum with the Promotion package:

- 2 times text-ad inside energiespektrum newsletter
- 2 weeks in the picture gallery website

Your possibilities:
- promotional or corporate video
- general company profile
- interview with the management
- user report
- reports on company anniversaries, conferences etc.
- fair video

Runtime of the Campaign: 1 month

Price per month: 2,100.00 €

Data volume: unlimited
Headline of the spot: max. 42 characters
Teaser text: max. 250 characters
Delivery of data to: disp@verlag-henrich.de
Webinar – Lead generation through the dissemination of specialist knowledge

Your advantages:
– virtual form of a real event
– location-independent and interactive
– direct contact with the target group
– live feedback
– lead generation

Basic service:
– up to 50 registered participants
– Webinar of the month available on the homepage for 4 weeks:
  www.energiespektrum.de
– 4 text ads in the weekly newsletter
– additional option: 4 weeks further lead generation from the first broadcast (50.00 € per lead)

Contact us for individual advertising packages and further details!

<table>
<thead>
<tr>
<th>Type of advertising</th>
<th>Price in €</th>
</tr>
</thead>
<tbody>
<tr>
<td>Audio presentation (live)</td>
<td>6,180.00</td>
</tr>
<tr>
<td>Live Package 1 – studio recording in Munich</td>
<td>7,980.00</td>
</tr>
<tr>
<td>Live Package 2 – on site with the client</td>
<td>9,980.00 plus film crew expenses (travel costs, accommodation etc.)</td>
</tr>
</tbody>
</table>
**Profile in brief:**
The newsletter provides the reader with up-to-date reports from the sector. Every Friday it gives an insight into market development and into developments in the economy and in politics. In this way, in combination with the magazine, the energiespektrum newsletter provides professional and managerial staff in the energy sector, in the energy-related industries, in the local authorities and investors, architects and building planners with a flow of up-to-date information. In addition, we make exclusive content in the form of electricity and gas market data, updated every week, available via the Current Gas Market Data button and monthly information on the legal situation and events in politics is available via the Legal Tips button. To ring the changes, guest articles, expert videos or our insider articles are published in the newsletter which offers articles prior to publication in the magazine.

**Target group:**
Professional and managerial staff in the energy sector, in the energy-related industries, in the local authorities and investors, architects and building planners.

**Frequency:**
weekly, Friday

**Distribution:**
3,570 recipients (21st June 2019)
Newsletter “Municipal Utilities and Energy Suppliers”

Name: Topic newsletter “Municipal Utilities and Energy Suppliers”

Profile in brief: The monthly newsletter “Municipal Utilities and Energy Suppliers” offers relevant and up-to-date information on clearly defined topics and important sector events. The editorial, reports, interviews, deadlines and short articles ensure that the reader does not become lost in the ever more complex world of energy. The reader will also find in the themed newsletter additional content, such as current gas market data, legal tips, as well as guest articles, expert videos and our insider articles. The themed newsletter represents an indispensable knowledge base for municipal utility companies and energy suppliers.

Target group: Specialists and executives from the electric power company.

Frequency: 12 times, at the end of the month

Usage data: 4,567 recipients (date 28th June 2019)
**Prices/Types of advertisement – Part 1:**

<table>
<thead>
<tr>
<th>Type of advertisement</th>
<th>Format/size in pixels</th>
<th>Price in €/dispatch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Half Banner</td>
<td>234 x 60</td>
<td>140.00</td>
</tr>
<tr>
<td>Full Banner</td>
<td>468 x 60</td>
<td>240.00</td>
</tr>
<tr>
<td>Superbanner</td>
<td>728 x 90</td>
<td>580.00</td>
</tr>
<tr>
<td>Wide Skyscraper</td>
<td>160 x 600</td>
<td>585.00</td>
</tr>
<tr>
<td>Half Skyscraper</td>
<td>160 x 300</td>
<td>350.00</td>
</tr>
<tr>
<td>Rectangle</td>
<td>300 x 250</td>
<td>585.00</td>
</tr>
</tbody>
</table>

We recommend static image files. Flash files cannot be processed. Data volume up to 100 KB.

**Terms of payment and bank details:**
The invoiced amount is payable net (without deduction) within 30 days of the invoice date. If payment is made within eight days, the publisher grants the customer a discount of 2 %. Postbank München, IBAN DE81 7001 0080 0915 0428 02, BIC PBNKDEFF Tax no. 2645 223 73105, VAT ident no. DE 163 778 434
Prices/Types of advertisement – Part 2:

<table>
<thead>
<tr>
<th>Type of advertisement</th>
<th>Format/size in pixels</th>
<th>Price in €/dispatch</th>
</tr>
</thead>
<tbody>
<tr>
<td>Text Ad</td>
<td>1,500 characters + picture (1,000 x 563 px)</td>
<td>310.00</td>
</tr>
<tr>
<td>Video Ad</td>
<td>width 527, height flexible + 250 characters</td>
<td>420.00</td>
</tr>
</tbody>
</table>

We recommend static image files. Flash files cannot be processed. Data volume up to 100 KB.

Three text-ads/video-ads per newsletter maximum possible (sequence open)

Terms of payment and bank details:
The invoiced amount is payable net (without deduction) within 30 days of the invoice date. If payment is made within eight days, the publisher grants the customer a discount of 2 %. Postbank München, IBAN DE81 7001 0080 0915 0428 02, BIC PBNKDEFF

Tax no. 2645 223 73105, VAT ident no. DE 163 778 434
1. **Data formats:**
GIF, JPG, max. 100 KB per file

Bitmap resolution at 72 dpi. Please quote the links (for example internet address) when delivering the data!

The KB data quoted for each advertising format are maximum figures and are to be understood as total amount of all data which define the advertisement (including data to be reloaded, sniffer code, pictures etc.).

2. **Newsletter format:**
HTML

3. **Delivery address:**
Please send your advertising material to the following email address:
dispo@verlag-henrich.de.

4. **Delivery deadline:**
At least 5 working days prior to the beginning of the campaign. This additional lead-time enables us to test the formats and to ensure a safe conduction of the campaign. We are therefore not liable for any delays caused by belated delivery.

Please provide the following meta-informations at the time of delivery:
- customer’s name
- booking period
- advertising format
- contact person for queries
- click URL.

Reporting: If desired, you receive an evaluation of the ad clicks and the recipient figures including the opening rates of the newsletter.

5. **Technical support:**
Telephone: +49 810 538 53-84
online@verlag-henrich.de
Stand-alone-newsletter:
The exclusive newsletter dispatch for maximum attention

Your advantages:
- Stand-alone-newsletter in the look and feel of energiespektrum
- Make use of the positive image transfer of energiespektrum as the premium title in the energy industry.
- The advertising tool draws an extremely high level of attention and appears neutral.
- All articles are archived on www.energiespektrum.de for 24 months.

Content structure:
- max. 6 articles with approx. 1,500 characters each + picture
- 1 x product or image video
- 1 x Leaderboard
- 1 x Wide Skyscraper
- Linking

Runtime of the campaign: one-time-only dispatch
Date of dispatch: individually upon agreement
Price: 2,850.00 €

Text and images have to be provided by you.
Exclusive theme-newsletter (sponsoring)

The thematic newsletter is prepared by our editors with various specialist contributions, interviews, market overviews etc. on a defined topic or in the run-up to a trade fair/event. You have the opportunity to accompany this theme exclusively with the following formats:

Content structure:
- 1x Leaderboard
- 1x Wide Skyscraper or optionally 1x Content Fullbanner
- 1x Video-ad with linking
- 1x Text-ad (1,500 characters + 1 picture)

In addition, the sponsoring will be filled with company address, logo and link, so that the user can get in direct contact with you.

This format transports your topic in the editorial context.

Runtime of the campaign: one-time-only dispatch
Date of dispatch: individually upon agreement
Price: 2,020.00 €

Valid from 1st October 2019
§ 1 Scope of validity, exclusivity
The acceptance and publication of all advertising orders and follow-up orders are governed exclusively by these General Terms and Conditions, as well as by the Publisher’s price list in effect at the time of conclusion of contract, which form a material component of such contract. The validity of any general terms and conditions of the customer is precluded to the extent they are inconsistent with these General Terms and Conditions.

§ 2 Offer, conclusion of contract
1. An “advertising order” in terms of these General Terms and Conditions constitutes the contract concluded on the placement of advertising material or materials in information and communication services, especially the Internet, for distribution. Orders for advertisements may be submitted personally, by phone, letter, fax, or email, or online. The Publisher is not liable for transmission errors.
2. A contract comes into existence only after written confirmation of the order by the Publisher. The price list in effect at the time of conclusion of contract is applicable in each case. The customer can obtain information about the price list directly from the Publisher or at www.verlag-henrich.de.
3. Advertising for goods or services from more than one advertising customer or other advertisers within a particular advertisement (e.g., banners, pop-up ads…) requires an additional agreement in written form or per email.
4. The Publisher may in its discretion reject advertisement orders, including individual placements in connection with a package contract. This applies, in particular, to advertisements whose content violates laws, standards of public decency, or governmental regulations, to those that have been objected to in complaint proceedings before the German Advertising Standards Council (Deutscher Werberat) or to those whose publication cannot be reasonably expected of the Publisher due to their content, origin, or technical form. The Publisher must give notice of rejection promptly after becoming aware of the relevant content.
5. In particular, the Publisher has the right to withdraw an advertising medium already published if the customer himself belatedly changes the content of the advertising medium or if the data referred to by a link is belatedly changed whereby the conditions of paragraph 4 become applicable.

§ 3 Advertising material
Online advertising material in terms of the General Terms and Conditions can for example consist of the following elements:
- Photos and/or texts, of tone sequences and/or moving pictures (e.g. advertising banners),
- A sensitive area which, when clicked, initiates a connection to further data at an online address that are in the responsibility of the customer (e.g. a link).

§ 4 Prices, payment terms, price reduction
1. The compensation applicable between the Publisher and the customer results from the order confirmation. If a written order confirmation was not given, or if compensation is not evident in the order confirmation, the price list in effect at the time the order was issued is applicable.
2. The price for publication of an advertisement is determined according to the price list currently in effect. In the event the advertisement price list is changed, the new terms apply also to ongoing contracts.
3. Prices may be changed at any time. For orders already confirmed by the Publisher, however, price changes are effective only if they were announced at least one month in advance. In such case, the customer is entitled to terminate, which right must be exercised in writing not later than 14 days after announcement of the price increase. In such case, discounts need not be refunded pursuant to No. 4. Further-reaching claims of the customer are precluded. If termination does not occur, the price increase is deemed approved for existing orders as well.
4. The discounts described in the price list are granted only to the customer and only for advertisements appearing within a given year (“Advertising Year”). Discounts for repeat orders are valid only during an Advertising Year. Unless agreed otherwise, the period begins to run with the appearance of the first advertisement. The discounts described in the price list are granted only for advertisements appearing during a given year. Unless agreed otherwise in writing at the time of conclusion of contract, the period begins to run with the appearance of the first advertisement. If the one-year period is not complied with, the customer is obligated to refund to the Publisher the amount of the difference between the discount granted under the contract with respect to the stipulated total volume and the discount corresponding to the actual number of advertisements placed.
5. The invoiced amount is payable net (without deduction) within 30 days of the invoice date. If payment is made within eight days, the Publisher grants the customer a discount of 2%.
6. Payments must be made net of all costs and fees to the Publisher’s bank accounts indicated in the invoice. In the event of late payment, interest is charged in accordance with Section 288 of the German Civil Code (Bürgerliches Gesetzbuch, BGB). Collection costs incurred as a result of late payment are for the account of the customer. In the event of late payment, the Publisher may suspend further processing of a current order until payment is made and demand payment in advance. Should there be justified concerns about the customer’s ability to pay, the Publisher is entitled to make the appearance of further advertisements dependent on payment in advance of the advertisement fee and on the settlement of open invoices, including during the term of a contract and regardless of the originally agreed payment terms. erroneously advertisement invoices may be corrected within six months of invoice issuance.
7. All prices are net of value-added tax applicable on the date of invoice issuance. For advertisement orders emanating from outside Germany that are not subject to value-added tax, invoices are issued without a charge for value-added tax. The Publisher is entitled to invoice for value-added tax retroactively if the tax authorities determine that the advertisement is subject to tax.

§ 5 Positioning of advertising
1. Unless agreed otherwise, the advertisement is placed at the next available time.
2. If several advertisements are booked in advance, same are, when in doubt, to be processed within one year following conclusion of contract. The publication the advertisement is, when in doubt, spread equally over the placement period.
3. The Publisher expressly reserves the right to make editorially related changes to the advertorial platforms, as well as the right to postpone publication dates when necessitated by such changes.
4. The Publisher positions the advertisement taking the customer’s wishes into account to the greatest possible extent. Unless agreed otherwise, the customer has no claim to a specific positioning or to the exclusion of advertising for goods or services of one of the customer’s competitors. Confirmations of positioning are only conditionally valid and may be changed for technical reasons. The Publisher cannot be made liable in such cases.

§ 6 Contract performance
1. Advertisement orders are to be carried out within one year following conclusion of contract, beginning with the appearance of the first advertisement.
2. The Customer is responsible for the timely delivery of flawless artwork that complies with the technical requirements specified by the Publisher. The Publisher promptly requests replacement for perceptibly unsuitable or damaged artwork. The Publisher guarantees the usual quality within the scope of possibilities afforded by the advertising material. If the Publisher stores the advertising material without being obliged to do so, the storage shall end after a period of maximum 3 months.
3. Should the advertising material not be generally recognizable as such by means of its layout and design, the Publisher is entitled to label advertising material accordingly.
4. The Customer shall bear any costs incurred by the Publisher as a result of changes to the advertising media requested by the Customer or attributable to the Customer.
5. The advertising deadlines and publication dates are nonbinding for the Publisher. The Publisher reserves the right to adapt these at short notice individually.
6. As a general rule, already submitted orders for advertisements can only be cancelled for significant reasons. Notification of cancellation must be provided at the latest two weeks prior to commencement of the campaign or the first
3. If there are errors in the advertising medium document that are not obvious, the Customer shall have no right to claims if the resulting publication is insufficient. The same shall apply to errors in repeated placements of advertising material if the Customer fails to draw attention to them in good time before publication of the next placement.

4. Claims for apparent errors are to be asserted immediately by the Customer. If the Customer fails to follow the recommendations of the Publisher regarding the creation and transmission of digital advertising material, he shall have no claims in respect of faulty publication.

5. The Customer shall be liable for ensuring that transmitted data are free of computer viruses. The Publisher is entitled to delete files which are affected by computer virus without the Customer being able to derive any claims for compensation from this. The Publisher also reserves the right to assert claims for compensation should the computer viruses cause additional damage.

§ 8 Liability

1. The Publisher is liable for damages caused by wilful misconduct or gross negligence, for damages from culpable injury to life, body, or health, and for damages resulting from negligent breach of a duty that is of material importance for achievement of the contract purpose (cardinal duty). Other than with regard to liability for wilful misconduct and culpable injury to life, body, or health, the obligation to pay damages is limited to foreseeable damages that typically arise. In all other respects, claims for damages against the Publisher are precluded, regardless of legal basis. If the Publisher’s liability is precluded or limited under the aforementioned arrangements, this also applies to the personal liability of its employees, representatives, or persons used to perform an obligation (Erfüllungsgehilfen). Liability under the German Product Liability Act (Produkthaftungsgesetz) remains unaffected. Other than claims based on tort or wilful misconduct, claims against the Publisher for damages are prescribed 12 months following the date on which the customer learned or should have learned of the circumstances establishing the claim.

2. Where the performance of an advertising order cannot be effected for reasons that are not attributable to Publisher (e.g. due to software issues or for other technical reasons), in particular computer failure, force majeure, strike, statutory provisions, disruptions originating from the sphere of responsibility of third parties (e.g. other providers), network providers or service providers or for comparable reasons, the order shall be performed subsequently. The Publisher is still entitled to payment for an order that is carried out after the disruption has ceased, and within a time period reasonable for the customer. In such cases the agreed period of acceptance is prolonged accordingly, unless the customer can prove that a subsequent publication cannot serve the purpose of the advertisement. The claim for damages is precluded.

§ 9 Storage of customer data

In connection with its business relationships, the Publisher stores customer data by means of electronic data processing in accordance with the statutory provisions of the German Federal Data Protection Act (Bundesdatenschutzgesetz).

§ 10 Place of performance, place of jurisdiction

1. If any one or more of these General Terms and Conditions should be or become ineffective, all other provisions remain in full force and effect. An ineffective provision is instead to be replaced by way of supplementary contract interpretation with an arrangement that most closely approximates the economic purpose intended by the parties with the ineffective provision. The same applies to the closing of any gaps herein.

2. Amendments to the provisions of these General Terms and Conditions and waiver of the requirement of written/text form must be made in writing.

3. The law of the Federal Republic of Germany is applicable, under exclusion of the United Nations Convention on Contracts for the International Sale of Goods and under exclusion of the principles of conflict of laws. The place of performance is Gilching. The place of jurisdiction is Munich for lawsuits against merchants, legal persons under public law, or special funds under public law.

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